

Report2Web Safe Passage

Where is your report management solution headed?

Where is your report management solution headed?

As the marketplace trend of vendor acquisition by large software “portfolio” shops continues, organizations are unfortunately experiencing poor product support, uncertain direction and rising costs – while their new vendor reaps the financial benefits of a purchased recurring maintenance stream. If you are asking the question “where is my report management solution headed?” before paying another annual maintenance fee to your current vendor, consider the Report2Web® Safe Passage Program – a comprehensive software and services solution that facilitates a safe and confident migration to a dedicated solution.

How much does your current solution really cost?

Perhaps the time has come to take a closer look at what your current solution is really costing you and just as importantly the things you might not be getting today for your buying dollar. When evaluating your current solution, consider the following:

- Are business-critical situations going unaddressed for days at a time because much of the resident product expertise was “downsized” during the vendor’s acquisition process?
- As time passes with your current solution, have you found there are hidden costs associated with its day-to-day operation?
- Are you certain that your new vendor will continue to support the various modules that you find critical to your business processes today or might it be given a sunset as it no longer a strategic focus for the new vendor?
- Is your current software licensing in line with your usage and planned growth requirements?



Total Cost of Ownership

At Redwood Software®, we recognize the time and costs typically associated with migrating from one enterprise solution to another. So we have created subscription-based licensing options that are structured to be less than you are paying in maintenance today, while providing you with equal or better product functionality. Allowing organizations to minimize the upfront cost of purchasing a new solution often eliminates the need to request additional budget as the implementation expenses typically can be diverted from existing operating costs.

An Enjoyable Safe Passage

As one of the few remaining vendors whose focus remains automation and delivery of information, Redwood has developed a proven migration path that allows you to address your report management needs, while working to lower your Total Cost of Ownership: the Report2Web Safe Passage program.



Safe Passage is a comprehensive software and services solution that includes:

- Mature, scalable, enterprise report management solution providing equivalent or better functionality along with a licensing model that is superior to what you currently have with your present product – all at less cost.

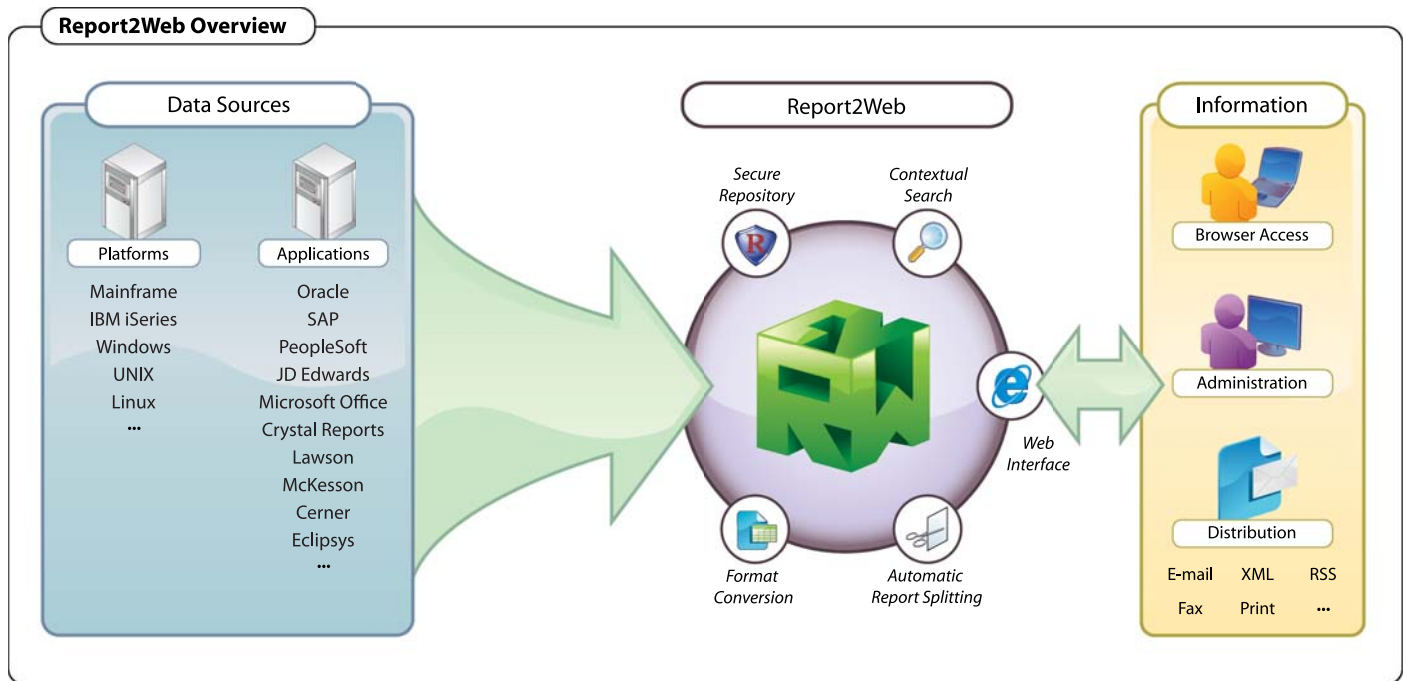
“We approached Redwood Software and they helped us identify the right business solution — one that saved us time and money compared to our previous vendor’s software.”

Karry W. Edmonds
Director of Technology Services,
Denny’s



Report2Web Safe Passage

Where is your report management solution headed?



- Dedicated staff of seasoned consultants working with you for the duration of your project to ensure a successful transition and optimal configuration of your reporting environment.
- Proven conversion methodologies and toolsets for migrating legacy distribution systems to Report2Web.
- Multiple options for successful conversion. As no environment is really 'standard,' we tailor the conversion process to meet your specific environment and requirements.
- A low annual subscription license fee (including support and maintenance), with a cap on maintenance.

Report2Web Overview

Report2Web enables the secure storage, publishing, and distribution of any electronic document within an enterprise. Our scalable architecture is not only capable of handling massive reports, but also is well suited to indexing and

managing large numbers of documents. Content is accessible by name, date, category, business-specific keywords or a number of metadata tags as well as full-text searches.

Streamlines Distribution

Routing and distribution rules are defined based upon specific report attributes, including actual report content, in order to accurately determine how information is catalogued within the repository. In addition to processing application output files, Report2Web handles electronic documents that originate from most business applications, including MS Office, SAP, Oracle, HIS applications and more. Scanned images are cataloged, published, and accessed just like traditional report file-formats.

Maintains Document Security

Sensitive business information is tightly secured within the Report2Web repository. Built to integrate with your enterprise security infrastructure; Report2Web is fully compatible with LDAP and Active Directory security standards. As an additional security measure, Report2Web offers comprehensive audit logging facilities that

assist in protecting organizations against fraudulent activities.

Brings Documents to Life

Report2Web offers extensive features to assist end users when working with reports. Annotations and notes are easily added, facilitating communication between users of a given report. Automating hyperlink additions in reports also simplifies navigation between logically related reports. Filtering enables report data to be accessible through different logical views such as by department or invoice number. Without modifying original application output, ASCII or PDF output is transformed into high quality business documents through electronic forms processing.

Automates Data Conversion

Manually re-keying data from an existing report into an Excel spreadsheet is an effort of the past. Document content is automatically imported and converted into Excel workbooks with Report2Web.

Redwood is a registered trademark and Cronacle and Report2Web are trademarks of Redwood Software. All other products or company names mentioned are used for identification purposes only and may be trademarks of their respective owners.